

# CLIENT'S NAME, PharmD, RPH

Torrance, California 12345 | 123.456.7890 | [rpwsample@rpwmail.com](mailto:rpwsample@rpwmail.com)

## EXECUTIVE DIRECTOR, US PATIENT ADVOCACY

### QUALIFICATIONS PROFILE

**Solutions-focused, goal-oriented, and multifaceted professional, with more than 12 years of demonstrably successful leadership in patient advocacy.** Equipped with impactful patient advocacy initiatives by fostering strategic partnerships and navigating the complexities of the pharmaceutical industry. Armed with proven expertise in medical and regulatory affairs, compliance, and marketing across diverse therapeutic areas, including cardiology, neurology, immunology, and oncology. Recognized for building strong relationships across internal and external teams, with success in consistently delivering measurable results that improve patient outcomes.

### AREAS OF EXPERTISE

Patient Advocacy and Engagement | Educational Partnerships | Medical Affairs Strategy | Regulatory Compliance  
Professional Society Engagement | Cross-functional Leadership | Budget Management | Contract Processing

### PROFESSIONAL EXPERIENCE

#### Company Name, City, State

##### Director, Patient Advocacy and Strategic Alliances, Mar 2022–Present

- Lead the strategic direction for patient advocacy groups and professional organizations in various medical fields such as neurology, immunology, oncology, and ophthalmology.
- Implement sponsorships, grants, memberships, and participate in local and regional congresses.
- Create and implement engagement strategies for both patients and professional societies in alignment with biosimilar brand objectives across diverse therapeutic areas.
- Promote the significance of patient engagement internally within the franchise, utilizing patient insights during decision-making processes.
- Facilitate collaboration between Medical, Commercial, Corporate Affairs, Government Affairs, and HEOR departments to achieve patient advocacy and professional society engagement goals.
- Interact with patient communities through platforms, such as advisory boards, surveys, focus groups, and town halls to integrate patient-centric approaches into Sandoz's strategy.
- Manage budgets for Patient Advocacy, collaborating with cross-functional teams on priority programs aligned with business objectives.
- Coordinate with global cross-functional teams to enhance Sandoz's strategic goals.
- Serve as the company representative in leadership roles within patient advocacy, trade organizations, and professional society committees.

#### Career Highlights:

- ✓ Strengthened Sandoz's reputation and leadership by engaging in patient advocacy programs, leadership forums, community events, and other patient-related initiatives.
- ✓ Received the Internal Amplification PMEE Award in 2023.

#### Company Name, City, State

##### Manager, Patient Engagement and Medical Strategy, Mar 2020–Mar 2022

- Oversaw collaborations and initiatives with specific professional societies and medical entities.
- Chaired patient engagement research councils, working alongside medical, commercial, and internal teams to incorporate patient feedback into products across various therapeutic areas.
- Managed annual budgets for patient engagement, vendor relationships, and contract processes.
- Took part in events focused on patients, providers, and pharmacists to gather insights and refine our strategies.
- Collaborated cross-functionally with medical information (MI), real-world evidence (RWVE), and medical affairs to innovate data communication for payers and providers.

#### Career Highlights:

- ✓ Directed successful initiatives to engage patients and integrate their perspectives into strategic decision-making processes for brands.
- ✓ Interacted with professional and provider organizations to bolster physicians' and pharmacists' efforts in optimizing patient care.

#### Company Name, City, State

##### Global Regulatory Affairs Compliance Lead, Jan 2013–Mar 2020

- Orchestrated supplier relationships, budgets, and vendor interactions for various internal stakeholders.
- Provided oversight to contract negotiations, ensuring on-time and on-budget execution in handling contracts worth over \$7M.
- Oversaw multiple accounts, budgets, and vendor relationships within the organization.

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- Performed thorough assessment of resource allocation and implemented changes across a team consisting of over 150 associates.
- Handled DEA and State Board of Pharmacy Manufacturing Site licenses for the consumer sector.
- Established and maintained regulatory compliance monitoring, ensuring timely license renewals and adherence to DEA and State Board guidelines.
- Reviewed and updated GRA Standard Operating Procedures to ensure regulatory compliance.
- Managed investigations and Corrective and Preventive Action (CAPA) processes, including oversight of vendor quality metrics.
- Fostered collaborations and partnerships with multiple stakeholders on cross-sector projects.

## Career Highlights:

- ✓ Successfully managed financial budgets with suppliers supporting various R&D projects.
- ✓ Implemented process improvements for OTC drug listing, NDC assignment, and establishment registrations.

## EARLIER CAREER

### Company Name, City, State

District Pharmacist  
Pharmacy Technician

## EDUCATION

### Doctor of Pharmacy

Massachusetts College of Pharmacy and Health Sciences, Worcester, MA

### Bachelor of Science in Biology

College of Arts and Sciences, Adelphi University, Garden City, NY

## PROFESSIONAL DEVELOPMENT

### Licenses:

Registered Pharmacist, *State of New York*, Oct 2012–Present

Registered Pharmacist, *State of New Jersey*, Oct 2017–Present

### Certifications:

Basic Life Support

APhA Immunization